



**FOR IMMEDIATE RELEASE:  
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### **WORKPLACE FURNISHINGS, OFFICE FURNITURE DEALER BUYING AND MARKETING GROUP, POSTS RECORD GROWTH IN 2005**

CINCINNATI, OH-- WorkPlace Furnishings, the Cincinnati-based dealer buying and marketing group, posted record membership growth in 2005, adding 27 new dealers to its roster. Over the past two years more than 50 office furniture dealers have joined the organization, which provides a total turnkey package for dealer success in the industry's value segment, including group buying, marketing, consulting, training and technology support.

"Our continuing ability to add dealers reflects the fundamental strengths of our program and its effectiveness as a source of new profits and increased market share," commented WorkPlace Furnishings president G. E. "Russ" Russell. "And as the new year gets underway, we are continuing to add both aligned and independent dealers as new members."

**ABOUT WORKPLACE FURNISHINGS:** Founded in Cincinnati in 1963, WorkPlace Furnishings is the leading dealer buying and marketing organization serving the North American office furniture industry, with some 250 member sales and showroom locations in 36 States in the U.S. and seven Canadian provinces. The group offers its members a broad range of programs and services covering key aspects of dealer operations. For more information, visit [www.workplacefurn.com](http://www.workplacefurn.com) or contact the group's Cincinnati headquarters (Phone: 513-563-0048; Fax: 516-563-1822; E-mail: [jvaughn@workplacefurn.com](mailto:jvaughn@workplacefurn.com)).

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