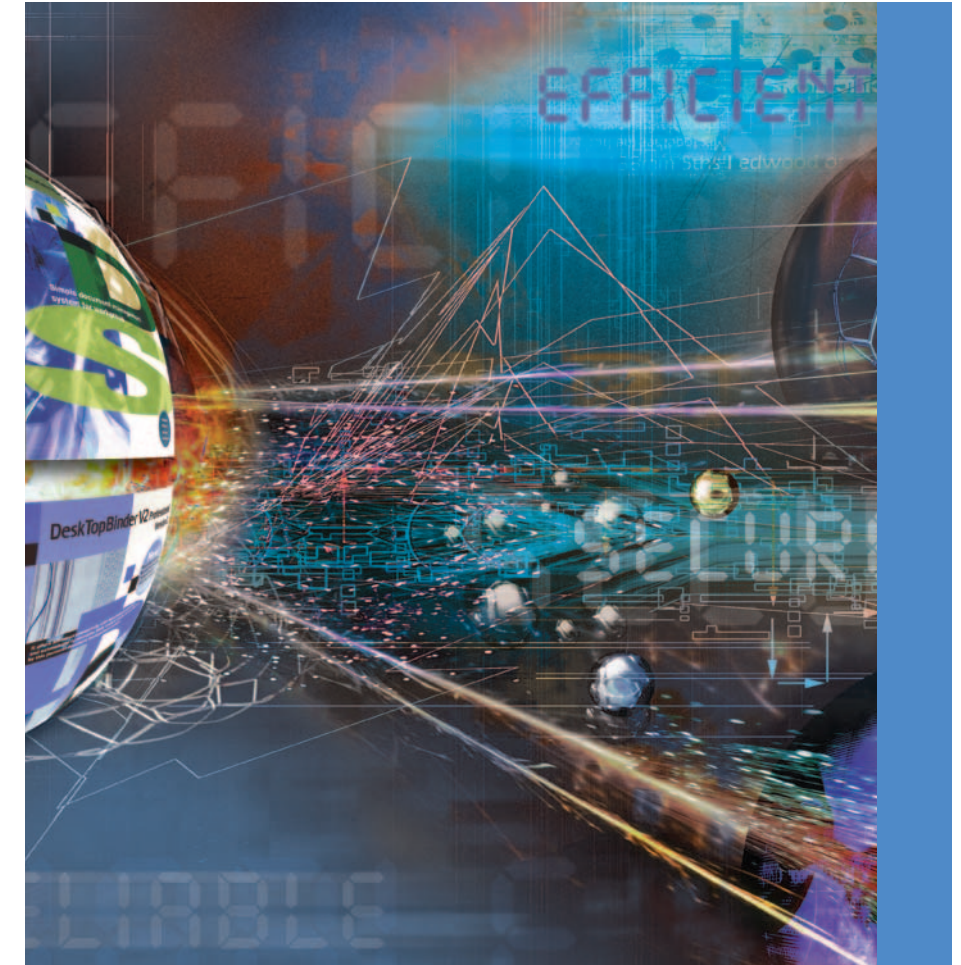


Scanning Solutions Matrix

Features

Other Features	Embedded Scan to Email	ScanRouter Lite	ScanRouter Pro	GlobalScan	Document Mall	Scan to Email Fax F104L	MFP Serverless Scan Solution
How many scan destinations are required? (destinations represented assume a single server)	Unlimited email destinations - 2,000 MFP address book - Ad-hoc e-mail address entry	100 network destinations	200 network or email destinations: Destinations are the same for every MFP linked to a ScanRouter Delivery Server. + 200 Senders: Senders are the same for every MFP linked to a ScanRouter Delivery Server (they do not need to be in the destination list).	Unlimited email destinations - LDAP: provides access to company's email address book - Ad-hoc e-mail address entry 210 Windows file/folders	Unlimited email destinations - Document Mall address book - Ad-hoc e-mail address entry Unlimited Document Mall folder destinations	Unlimited email destinations - 244 address book - 1,244 address book with upgrade - Ad-hoc e-mail address entry	Unlimited email destinations - 2,000 MFP address book* - LDAP: Provides access to company's email address book - Ad-hoc email address entry Unlimited network destinations - 2,000 MFP address book* - Ad-hoc Windows file/folder address entry - Ad-hoc FTP site address entry *MFP address book holds 2,000 combined addresses (email, file/folder, FTP site)
Which scan delivery methods are desired?	Scan to email	Scan to Windows file/folder Scan to In-Tray folders	Scan to email Scan to Windows file/folder Scan to In-Tray folders Scan to SRDS cabinet	Scan to email Scan to Windows file/folder	Scan to email Scan to DocMall folders	Scan to email Scan to DocMall folders Scan to In-Tray folders	Scan to email Scan to Windows file/folders Scan to FTP
Which file formats are required?	PDF JPEG TIFF TIFF-F Multi-page TIFF	PDF JPEG TIFF TIFF-F Multi-page TIFF	PDF JPEG TIFF TIFF-F Multi-page TIFF	PDF JPEG TIFF TIFF-F Multi-page TIFF Optional Formats: PDF Image/Text, Word, XLS & WordPerfect	PDF JPEG TIFF Multi-page TIFF	PDF JPEG TIFF TIFF-F Multi-page TIFF	PDF JPEG TIFF TIFF-F Multi-page TIFF
How many MFP's does the server software need to support?	No server software required. Each MFP links directly to the customer's SMTP mail server	Supports up to 3 MFP's	Supports up to 16 MFP's	Supports up to 100 MFP's	No server software required. No Limit to MFP's. Each web enabled MFP links directly to Document Mall Account	No server software required. Each fax links directly to the customer's SMTP mail server	No server software required. Each MFP links directly to the customer's SMTP mail server
Which MFP's are currently or soon to be installed at the site? (Supported MFP's)	3532/4532/6002/7502/9002/10512/DSc224/DSc232/DSc622/DSc627	3222/3227/2212/2712/DSc622/DSc627/3235e/3245e/3502/4502/3532/4532/6002/7502/9002/10512/DSc38uS/DSc38S/DSc224/DSc232/9980/9940nf/F104L/F9199nf	3222/3227/2212/2712/DSc622/DSc627/3235e/3502/3245e/4502/3532/4532/6002/7502/9002/10512/DSc38uS/DSc38S/DSc224/DSc232/9980/9940nf/F104L/F9199nf	2212/2712/3502/3532/4502/4532/6002/7502/DSc38S/DSc38uS/DSc224/DSc232	2212/2712/3502/4502/6002/7502/DSc38S/DSc224/DSc232	F104L F104 (with nf optional)	DSc622/DSc627
Does the client need a solution which is compatible w/Microsoft Exchange, Lotus Notes Mail Servers, SMTP and POP3?	Supported		Supported	Supported	This function is supplied by Document Mall	Supported	Supported
Is the client willing to install a designated server? (Required as noted)	None required but must have an email system in-house	Recommended	Required	Required	No server required No email server required	None required but must have an email system in-house	None required but must have an email system in-house
Does the customer require SMTP authentication?	Supported except 3532/4532		Supported	Uses MAPI client for authentication		Supported	Supported

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Scanning Solutions Matrix

Scanning Solutions Matrix

Applications & Requirements

Customer Application or Requirement	Embedded Scan to Email	ScanRouter Lite	ScanRouter Pro	GlobalScan Version 1.3	Document Mall	Scan to Email Fax F104L	MFP Serverless Scan Solution
Does the client need a solution to use the mfp/copier to scan documents and deliver the document as an electronic file to PC's (scan to file/folder)?		Supported	Supported	Supported			Supported
Does the client need a scan to email solution?	Supported		Supported	Supported	Supported	Supported	Supported
Does the client need to route inbound faxes to folders and email?			Supported			Supported	Supported (route to email)
Does the client's IS/IT department want an LDAP compliant scan to email solution?				Supported			Supported
Do users want to choose the file type (TIFF, PDF or JPEG) from the control panel of the MFP?	Supported			Supported	Supported	Supported	Supported
Do users want to scan documents to PDF Image + Text, Word, Excel or WordPerfect file formats?				Supported with OCR Connector			
Do users want Ad-Hoc (key in address manually) scan to email capabilities?	Supported			Supported	Supported	Supported	Supported
Does the organization want to share large files despite a limitation of the email system (scan to file/folder)?			Supported	Supported	Supported	Supported	Supported
Does the client need to share large files outside the LAN/WAN despite a limitation of the email server (scan to FTP)?							Supported
Does the customer want to name the scanned file?				Supported	Supported		Supported
Is secure scanning required? (128 bit encryption over SSL)				Supported	Supported		
Is Auto Page Orientation required?			Supported	Supported with OCR Connector	Supported		
Is an administrator available to maintain a separate address book?	Required	Required	Required		Required	Required	
Is Network Authentication (security) required?				Supported	Document Mall Authentication	w/ (scan to Document Mall w/permission to destination)	
Does the client require compatibility w/RightFAX server?				Supported with Connector			
Is compatibility w/backend document file management or content management system such as iManage, FileNet, Documentum, Open Text, Stellent or ScanRouter Document Server required?		w/Scan to File/Folder monitored by Document Management System	Direct Integration to ScanRouter DocumentServer (SRDS) or Scan to File/Folder monitored by Document Management System	Direct Integration with Optional Connector or Scan to File/Folder monitored by Document Management System			w/Scan to File/Folder monitored by Document Management System
Exceptional Features	Does not Require any Software Installation	Free download from gestetnerusa.com		One server Supports Up to 100 MFPs No Seat Fees	Unlimited MFPs (pay per unit) No seat fees. Does not require a mail server or installation of software	Does not Require any Software Installation	Does not Require any Software Installation
Cost of Software	Comes standard with Printer/Scanner DIMM on 3532/4532/6002/7502/9002/10512/DSc224/DSc232	Free download from gestetnerusa.com	\$1,500 per copy Includes 1 License of DeskTopBinder V2 Pro	1 MFP = \$2,495 5 MFP's = \$7,500 25 MFP's = \$20,000 100 MFP's = \$45,000	1GB/Year = \$800 MFP Package = \$1700 Additional MFP Web browser = \$500	Standard on the F104L Included with NIC option on F104	Standard with DSm622sp/DSm627sp Standard with Scanner/Printer DIMM on DSm622/DSm627

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