

Pacific Office Automation is one of the largest independently-owned document imaging dealers in the nation. Established in 1976, we have 17 branches located in six western states and offer an unsurpassed benefits package. Our phenomenal growth and reputation in the industry have created opportunities for an **Outside Sales Representative** on our award winning sales team!

Here's what POA is looking for in candidates:

- A strong desire to be a sales professional.
- **Bachelor's Degree.** College grads or people looking to transition to a sales career are encouraged to apply.
- Solid job tenure and proven success in previous employment.
- Those who are seeking excellent sales training to begin their career. POA was recognized as having the best training in the nation by Riordan and Associates, an independent consulting firm.
- A competitive background. We need aggressive, highly motivated people. POA rewards over-achievers.
- A need to control your future. This position offers unlimited financial potential; make 6 figures in 2 years!

Our sales team has a proven track record of success built on independent producers who also enjoy team work. We have the processes, training, products and support that will enable you to succeed!

As a Sales Representative at POA, you'll enjoy:

- Competitive salary *plus* commissions and bonuses
- Matched 401(K)- 91% since 1987
- Medical/Dental/Vision Insurance
- FSA Programs
- Long-term unlimited earning potential
- Protected territory
- Thorough and ongoing sales training
- Advancement opportunities into sales leadership based on performance
- Trips, clubs and recognition
- Team-player environment

Employment contingent upon successful completion of background investigation and credit report.