



# Case Study

## Lenovo

Research Triangle Park, NC

*“Storr was great to work with on this project, they were instrumental in helping meet aggressive schedule and budget objectives along with being a key member of our project team.”*

Bill Flynn  
Manager of RTP Site Real Estate & Administration

### PROJECT SCOPE

Furniture scope included 1500 workstations, 67 private offices, 1600 task chairs, conference/team tables, lounge seating, all training/education products, floorcovering and modular wall products. Service scope included full time strategic planning and move coordination, move services for over 2000 employee, Computer Aided Facility Management (CAFM) software implementation, building decommissioning / brokering services, warehousing and churn service contracts.

### OBJECTIVE

To provide knowledge, value and best practices that support Lenovo’s Facility Management Team department goals. To provide single source product and service capabilities that exceeded Lenovo’s budget and schedule requirements on a demanding, short lead time project.

### RESULT

The best measure of success is customer and employee satisfaction. In both cases we exceeded our goals. Lenovo displayed great confidence in Storr by continually awarding new services opportunities after competitive market studies or bids. Our employees were satisfied and energized as we worked closely with Lenovo and other supplier personnel forming a key sense of trust, accountability and teamwork. All phases of the project were completed on time and in budget. Customer feedback from end users and facility management leaders were excellent. Our single source approach allowed us to be price competitive and financially successful on the project.



#### Office Furniture

#### Facility Services

#### Healthcare

#### Education

#### Lab Furniture

#### Commercial Flooring

